

The Healthcare Workers' Compensation Self-Insurance Fund (HWCF) supports both healthcare entities and their employees. Crafting a proposal that highlights mutual benefits not only strengthens the case for a grant proposal but also bolsters confidence in the fund's long-term investment potential. Follow the below tips to choose a compelling project and create a winning proposal.

STEP 1: STRONG SUPPORT

Choose projects that have:

- ✓ **Verifiable statistics** – this may be a track record of injury, or research proven solutions
- ✓ **Wide support for implementation**
- ✓ **Multiple letters of support**



<https://www.stryker.com/>

STEP 2: SMART BUDGETING

Consider costs beyond obvious project purchase costs:

- ✓ **Personnel costs**
- ✓ **Installation costs**
- ✓ **Training costs**



<https://www.litegait.com/product/lg-500>

STEP 3: STAFF SENTIMENT

Consider showing different perspectives:

- ✓ **Employee concern for safety or injury**
- ✓ **Administration concern for employee safety and well-being**
- ✓ **How the proposed solution will bring risk management**



<https://layeredsolutionsinc.com>

STEP 4: SUSTAINABILITY

Highlight the investment:

- ✓ **How does this project improve long term risk?**
- ✓ **How will this grant jumpstart or strengthen plans?**
- ✓ **How might the effects of this project multiply?**



<https://hsi.com/>

Huntsville Hospital is a proud member of the Healthcare Workers' Compensation Self-Insurance Fund (HWCF).